



**COMMENT AND REVIEW  
to the  
REQUEST FOR PROPOSAL (RFP) # 091024  
Entitled**

**Utility, Transport, Golf, and Recreation Vehicles with Related Accessories,  
Equipment, and Services**

The following advertisement was placed July 23 and July 30, 2024 in *USA Today*, in South Carolina’s *The State*, in Oklahoma’s *The Oklahoman*, and on the Sourcewell website [www.sourcewell-mn.gov](http://www.sourcewell-mn.gov), Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, PublicPurchase.com, The New York State Contract Reporter [www.nyscr.ny.gov](http://www.nyscr.ny.gov), July 24, 2024 in Oregon’s *Daily Journal of Commerce*, and July 23 and July 30, 2024, in *The Oklahoman*:

*Sourcewell, a State of Minnesota local government unit and service cooperative, is requesting proposals for Utility, Transport, Golf, and Recreation Vehicles with Related Accessories, Equipment, and Services to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than September 10, 2024, at 4:30 p.m. Central Time, and late proposals will not be considered.*

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

101077696 Saskatchewan, Ltd.	KERN TURF SUPPLY, INC.
A.I.G. LOGISTICS, LLC	LANDMARK FORD TRUCKS EAST
Advanced Turf Solutions	LD Creative Inc dba Fibrenew Central Tacoma
Any Wheels Incorporated	Lunar Contracting
Argo USA (Ontario Drive and Gear Limited)	Mahindra USA, Inc
Argo XTV	Motrec International Inc

ASW, LLC dba American Landmaster	New Smyrna Beach Chevrolet
Ausa US Corp	One Nation Distribution LLC
AVIATE ENTERPRISES, INC.	Pape' Material Handling
Bella Vista Water District	Polaris Sales, Inc.
Black Sheep Business Consulting	Progressive Turf Equipment Inc
Capital Trailers, Inc	PWXPress
Cenntro Automotive Corporation	Resort Life Carts
Certified Stainless Service, INC dba West-Mark	RJP Hotsy LLC
CHAVES BROTHERS MANAGEMENT, LLC.	Roelofsen Implement, Inc.
Club Car, LLC.	RRT Inc
CRV Surveillance	Seg Adventures LLC
Dobson Turf Management DBA DTM Powersports	Straight Logistics Inc
Doosan Industrial Vehicle America Corp	Tallahassee CH, LLC
Energy Products	The Bid Lab
EquipmentShare.com, Inc	The Job Bunny LLC
FAE USA, inc	Tractorland Ltd
Federal Contracts Corp	Trimax Mowing Systems Inc
Fernhay Solutions, LLC	TRUCKSMART, INC
Gatormoto Utility Vehicles and More, LLC dba Moto Electric Vehicles	Vantage Vehicle International, Inc.
Go High, LLC DBA Highland Golf Cars and Utility Vehicles	Victoria McVay, LLC dba Cartz Partz
GOLF AUTOMATION	Waev Inc.

Green Machines, Inc.	Walnut Services, Inc.
Headingley Sport Shop	Westward Industries, Ltd dba Westward Vehicles
Herc Rentals, Inc.	Xos Trucks
Hope's Transport Express, LLC	Yamaha Golf-Car Company (Yamaha Motor Corporation USA)
ICON EV, LLC	Yamaha Motor Corp U.S.A
Indigo Park Canada, Inc.	Ziegler Truck Group
Jacobsen dba Textron E-Z-GO, LLC	Zimeno Inc.

All Proposals remained sealed within the Sourcwell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcwell Procurement Portal, on September 10, 2024 at 4:30 pm CT. Proposals were received from the following:

- Argo USA (Ontario Drive and Gear Limited)
- ASW, LLC dba American Landmaster
- CHAVES BROTHERS MANAGEMENT, LLC.
- Club Car, LLC.
- Dobson Turf Management DBA DTM Powersports
- Fernhay Solutions, LLC
- Gatormoto Utility Vehicles and More, LLC dba Moto Electric Vehicles
- ICON EV, LLC
- Jacobsen dba Textron E-Z-GO, LLC
- Mahindra USA, Inc
- Motrec International Inc
- Polaris Sales, Inc.
- Vantage Vehicle International, Inc.
- Victoria McVay, LLC dba Cartz Partz
- Waev Inc.
- Westward Industries, Ltd dba Westward Vehicles
- Yamaha Golf-Car Company (Yamaha Motor Corporation USA)

Proposals were reviewed by the Proposal Evaluation Committee:

- Ginger Line, MPA, NIGP-CPP, CPPB Senior Procurement Analyst
- Ben James, Procurement Analyst II
- Ashley Powers, Procurement Analyst I
- David Gonzalez, Procurement Analyst I

**The findings of the Proposal Evaluation Committee are summarized as follows:**

Club Car, LLC got its start in Augusta, GA in 1958. In the 60 plus years since Club Car started manufacturing golf cars, they have become a global leader in “Small Task-Oriented Vehicles,” to include golf cars, commercial utility vehicles, and personal-use transportation. Club Car’s network of independent dealers are ready to support Sourcewell members all over the United States and Canada. Club Car is offering its robust lineup to Sourcewell participating entities at a considerable discount with volume discounting available.

Motrec International Inc (Motrec) was founded in 1988. Motrec has an internal sales force of 35 representatives and an additional 2500 representatives through their dealer network. Their service force is 35 representatives with an additional 3500 representatives through their dealer network. They offer Burden Carriers, Personnel Carriers, Stock Chasers, Tow Tractors, Trailers, Maintenance Vehicles, Vacuum Trucks, Emergency Response Vehicles, Crane Trucks, and Refuse Haulers. Their pricing offers a competitive discount off MSRP on vehicles and related options.

Polaris Sales, Inc., was founded in 1954, and has been making high-quality, breakthrough products ever since. They offer a comprehensive selection of utility vehicles, all-terrain vehicles, emergency response vehicles, burden carriers, snowmobiles, and more. Their offerings included gas, diesel, LPG, and electric engines. With their own Government and Defense business unit and over 2,500 dealer locations throughout North America, they are ready to serve Sourcewell participating entities in the United States and Canada. Polaris Sales, Inc., is offering Sourcewell participating entities solid price discounts.

Jacobsen dba Textron E-Z-Go, LLC, was established in 1954, and is offering golf carts, utility vehicles, low-speed vehicles, personal transportation vehicles, beverage vehicles and industrial vehicles through their E-Z-GO and Cushman brands. With thirteen distributors and over 600 dealers, they are ready to serve the United States and Canada. They have partnered with Samsung to create the ELiTE Lithium battery, which includes a five-year warranty. They also offer gasoline engines in addition to their electric options. Textron E-Z-Go is offering substantial discounts off list price.

Waev, Inc. (Waev) as a small business entity with 75 years’ experience with their brands, are offering GEM, Tiger, and Taylor-Dunn vehicles with their various electric vehicle options. Waev products are assembled in the United States and they have a headquarters in California. With their 145 dealers and over 400 locations, Waev can meet the needs of participating agencies across North America. They are offering a competitive pricing structure with discounts on vehicles along with discounts on vehicle options and accessories.

Westward Industries, Ltd. (Westward) started in the early 1990s when the founder developed a compact, rugged one-person patrol vehicle that became a Staple of New York Police Department’s fleet. Westward Vehicles has since gone on to develop a line of compact, specialized, sustainable fleet utility vehicles to include utility vehicles, task vehicles, parking enforcement vehicles, off-road vehicles, and campus-use vehicles. Westward partners with 25 dealers that have over 400 branch locations combined in the US and Canada. Westward is offering a substantial discount off the base list price to Sourcewell’s participating entities.

Yamaha Golf-Car Company (Yamaha Motor Corporation USA) was founded in 1977. Yamaha Golf-Car company has an internal sales force of 30 representatives and Yamaha Motor Corporation USA has a sales force of 54 representatives. They have a service force of 15 representatives with a large dealer network. Yamaha Motor USA sells motorcycles, ATV’s and side-by-sides through a separate independent dealer network. Yamaha Golf-Car

Company offered golf cars, utility vehicles, personal transportation vehicles, multi passenger vehicles, specialty vehicles, all terrain vehicles, and side-by-sides. Their pricing offers a competitive discount off MSRP off vehicles and accessories.

For these reasons, the following awards of Sourcewell #091024 are recommended:

<b>Club Car, LLC</b>	<b>091024-CCR</b>
<b>Jacobsen dba Textron E-Z-Go, LLC</b>	<b>091024-JCS</b>
<b>Motrec International Inc.</b>	<b>091024-MTR</b>
<b>Polaris Sales, Inc.</b>	<b>091024-PSI</b>
<b>Waev Inc.</b>	<b>091024-WVE</b>
<b>Westward Industries, Ltd dba Westward Vehicles</b>	<b>091024-WWI</b>
<b>Yamaha Golf-Car Company (Yamaha Motor Corporation USA)</b>	<b>091024-YGC</b>

DocuSigned by:



851994C8DEB1414...

Ginger Line, MPA, NIGP-CPP, CPPB Senior Procurement Analyst

DocuSigned by:



10F9A1507AD74D7...

Ben James, Procurement Analyst II

DocuSigned by:



FC1E850FA8DF4AC...

Ashley Powers, Procurement Analyst I

Signed by:



52EA41E2FB42499...

David Gonzalez, Procurement Analyst I

### STATEMENT OF COMPLIANCE


As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #091024 for Utility, Transport, Golf, and Recreation Vehicles with Related Accessories, Equipment, and Services.**

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement master agreements.
2. The procurement process and resulting master agreements have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.
3. The awards listed were made based on the results of the competitive solicitation process.
4. The awards listed were ratified by the Sourcewell Board of Directors on December 17, 2024.

Signed by:

  
C0FD2A139D06489...

---

Jeremy Schwartz, CSSBB, CPPO, NIGP-CPP  
Sourcewell Chief Procurement Officer